



## APPENDIX Q

## Partnership Metrics Tracker (Excel-ready fields)

| Category   | Field               | Definition                               |
|------------|---------------------|------------------------------------------|
| Engagement | Employer stage      | Contacted / Meeting / Active / Deepening |
| Pipeline   | Referrals           | Candidates referred                      |
| Pipeline   | Interviews          | Candidates interviewed                   |
| Pipeline   | Offers              | Offers extended                          |
| Pipeline   | Starts              | Participants started                     |
| Retention  | 30-day retained     | Still employed/active at day 30          |
| Retention  | 90-day retained     | Still employed/active at day 90          |
| Quality    | Starting wage/hours | Wage and hours at start                  |
| Learning   | Separation reason   | Category + notes                         |